



Odoo9 企业版推介

2016 年 1 月 15 日

Odoo 9 功能演示

上海寰享网络科技有限公司

Elico Corporation

Odoo 中国官方金牌合作伙伴



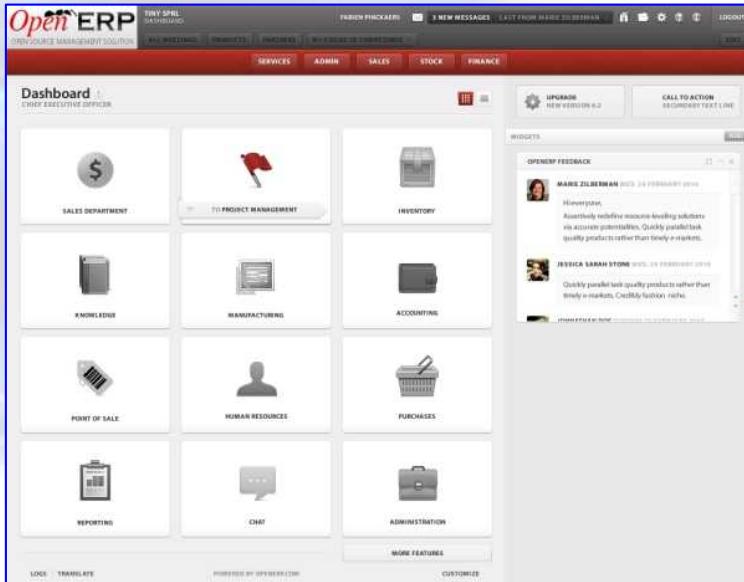
目录

- 全新的设计
- 市场营销
- 客户关系管理
- VoIP 集成
- 销售管理
- 采购管理

- 仓库管理
- 项目管理
- 人事管理
- 网站模块
- 电子商务
- 会计 ?

Odoo9- 全新的设计和体验

老版本 VS 新版本



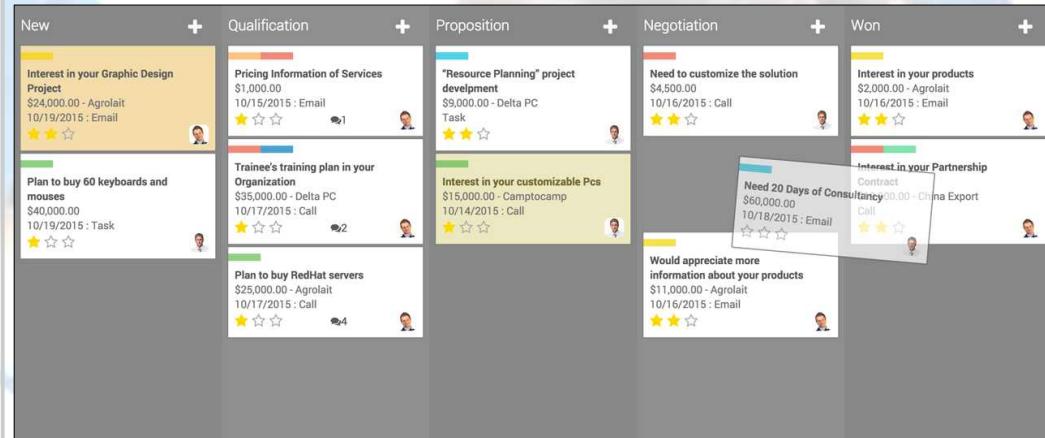
Odoo9- 全新的设计和体验

- 应用列表

- 手机屏幕自适应

- 更加方便的过滤和分组

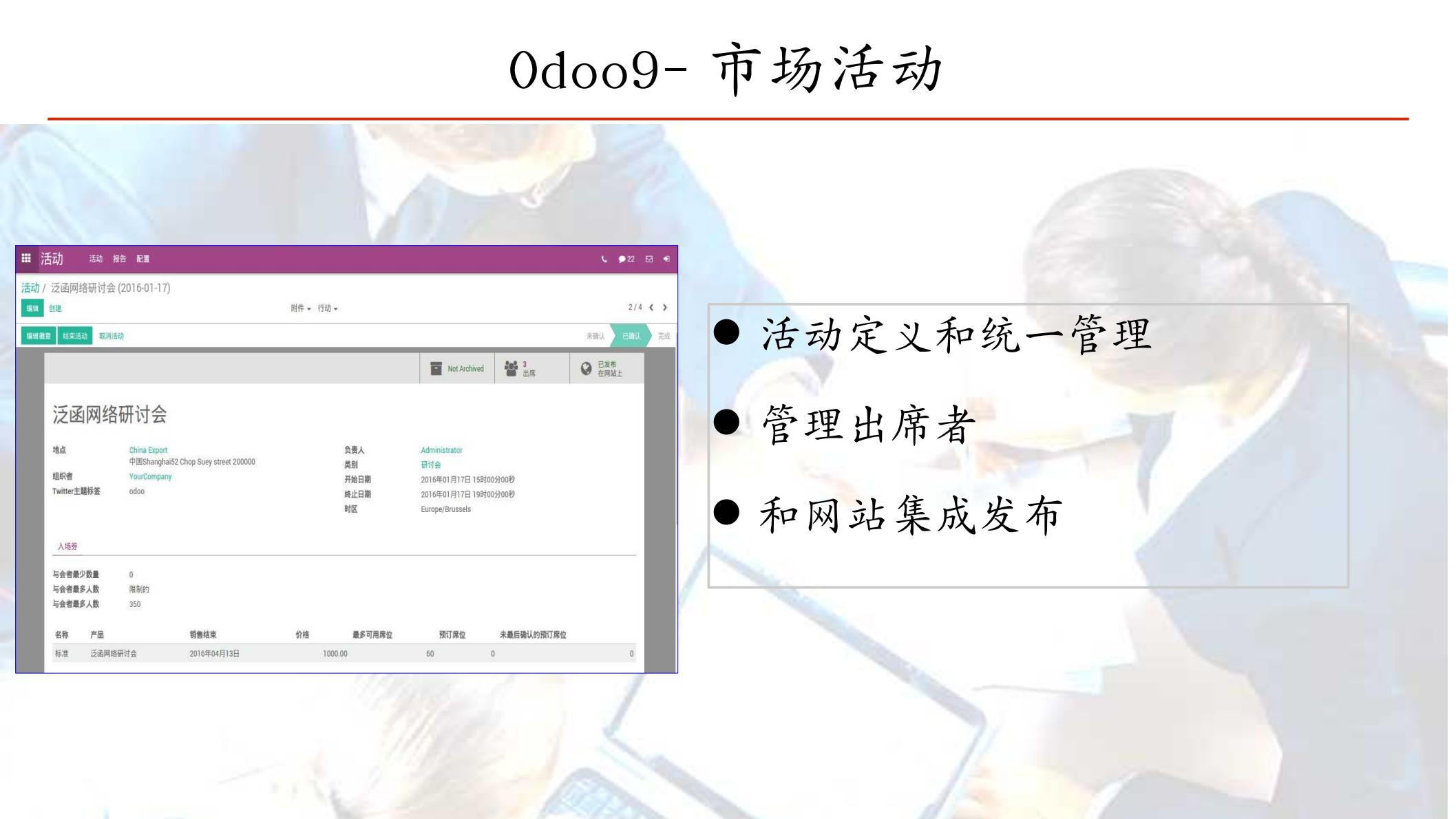
- 生动的看板视图 (CRM Stages / Products / Customers)



A photograph of a group of people in a professional setting, likely a meeting room. In the foreground, a person is seen from the side, focused on a tablet computer. Behind them, several other individuals are visible, some looking down at papers or devices. The scene is well-lit, suggesting a bright office environment.

市场营销

Odoo9- 市场活动



活动 / 泛函网络研讨会 (2016-01-17)

附件 行动 2/4 < >

广播 创建

广播撤回 结束活动 取消活动

未确认 已确认 完成

Not Archived 3 出席 已发布 在网站上

泛函网络研讨会

地点: China Export
中国Shanghai 52 Chop Suey street 200000

组织者: YourCompany

Twitter主题标签: odoo

负责人: Administrator

类别: 研讨会

开始日期: 2016年01月17日 15时00分00秒

终止日期: 2016年01月17日 19时00分00秒

时区: Europe/Brussels

入场券

与会者最少数量: 0

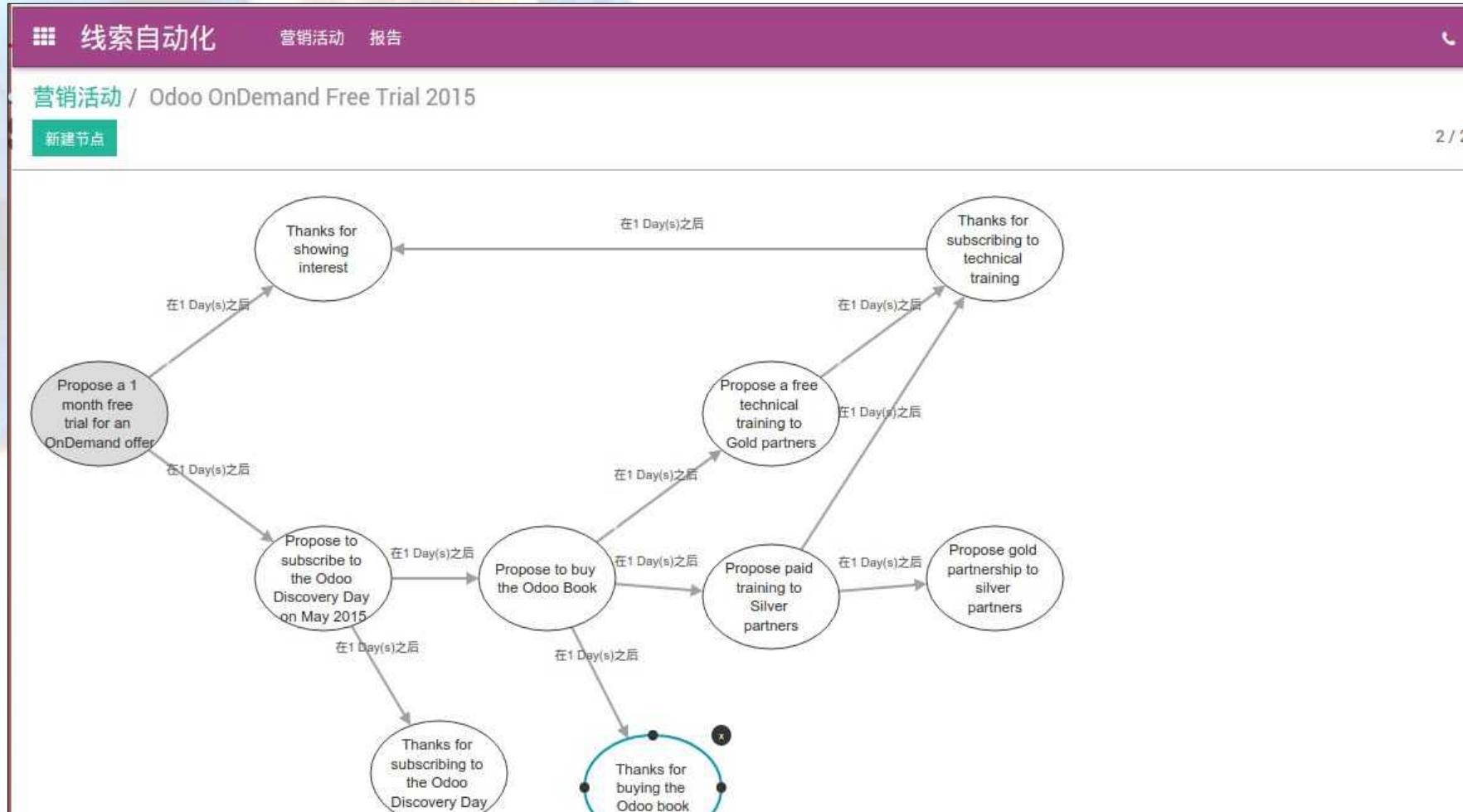
与会者最多人数: 限制的

与会者最多人数: 350

名称	产品	销售结束	价格	最多可用席位	预订席位	未最后确认的预订席位
标准	泛函网络研讨会	2016年04月13日	1000.00	60	0	0

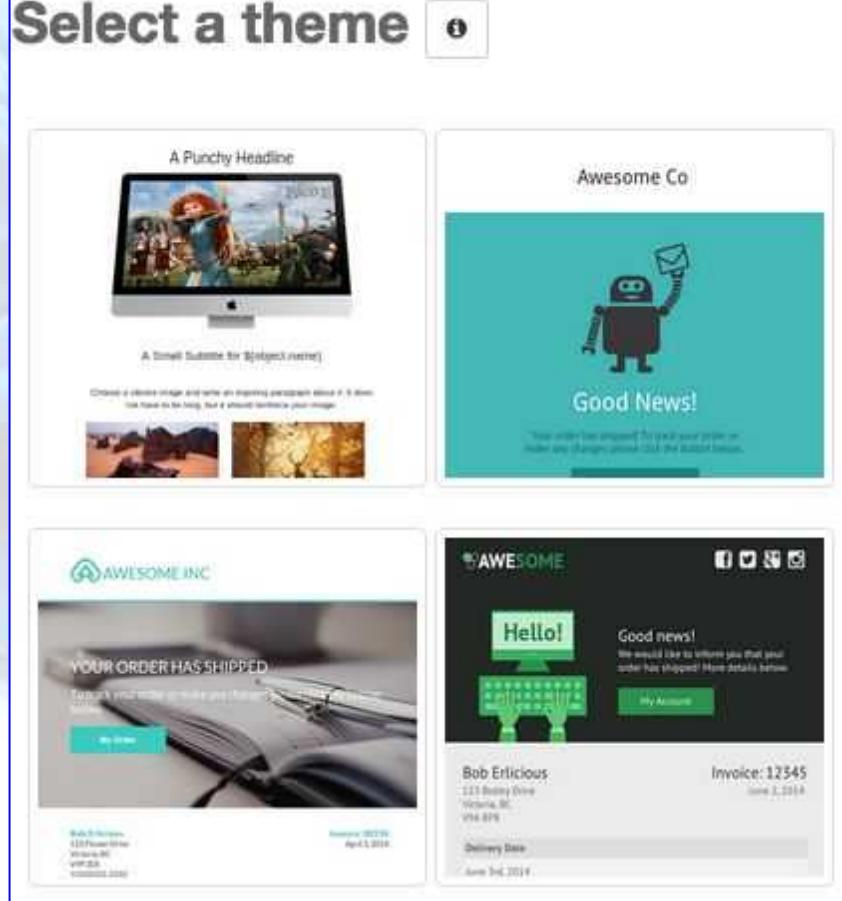
- 活动定义和统一管理
- 管理出席者
- 和网站集成发布

Odoo9- 营销活动



Odoo9- 邮件营销

Select a theme



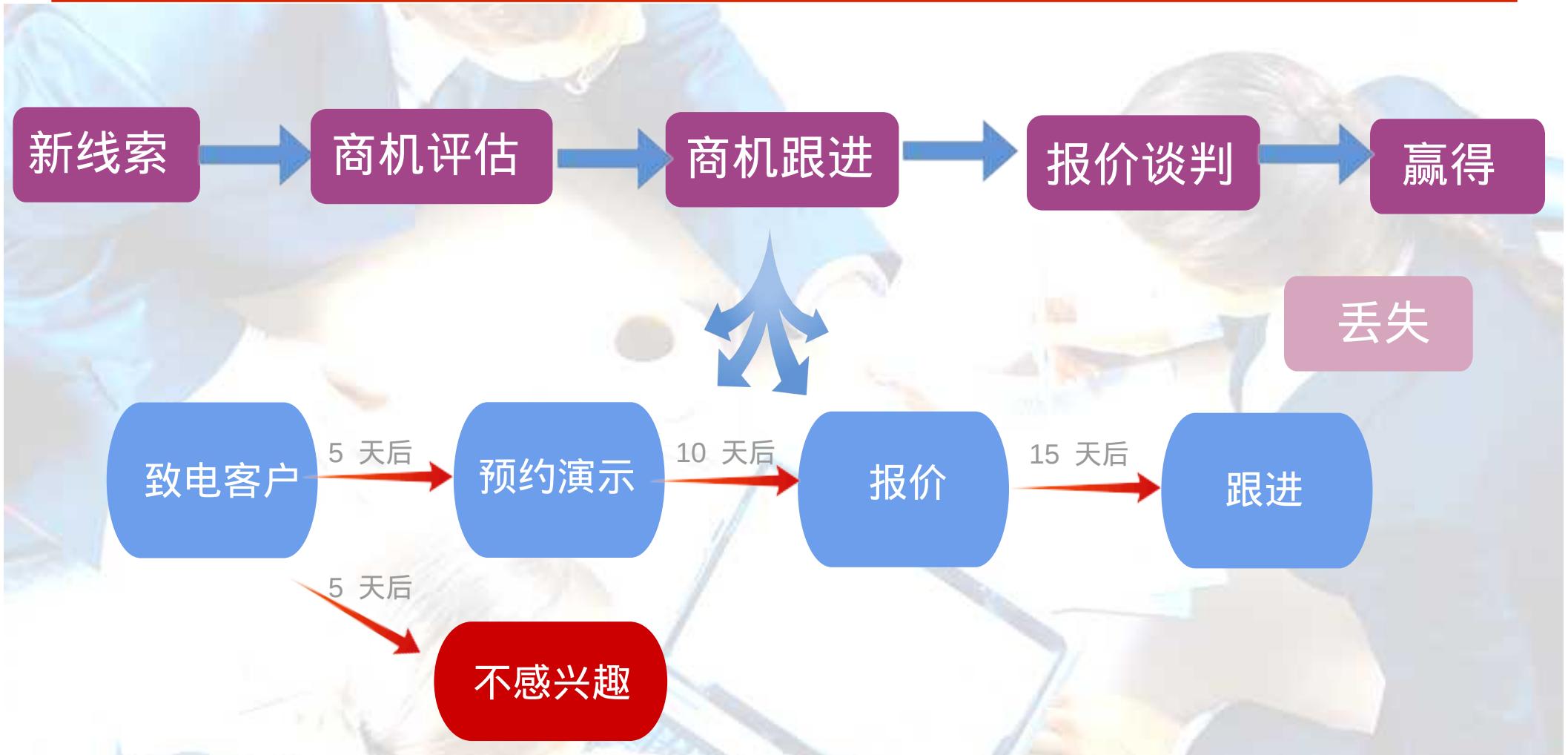
- 所见即所得的编辑器
- 不用前端端的切换
- 打开 / 发送状态
- 邮件多语言
- Link tracker 统计



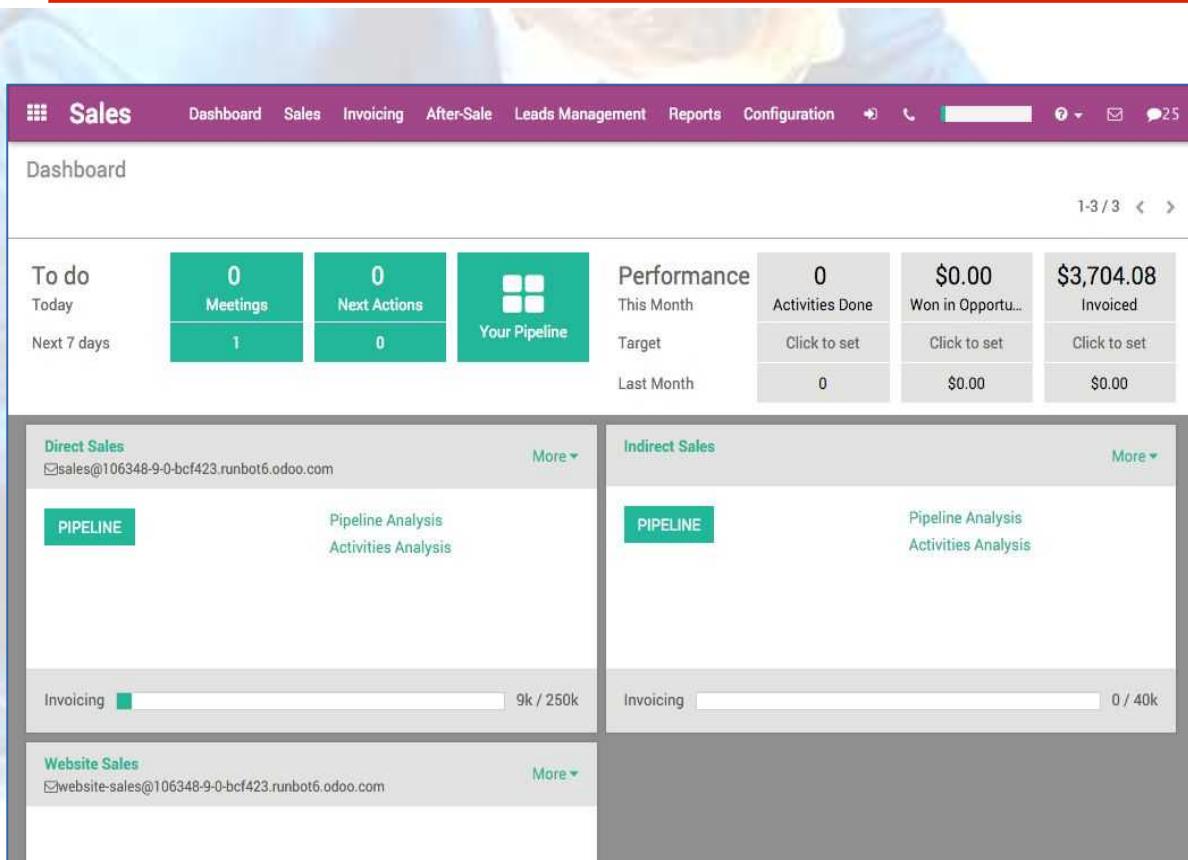
客户关系管理

CRM

Odoo9-CRM



Odoo9-CRM



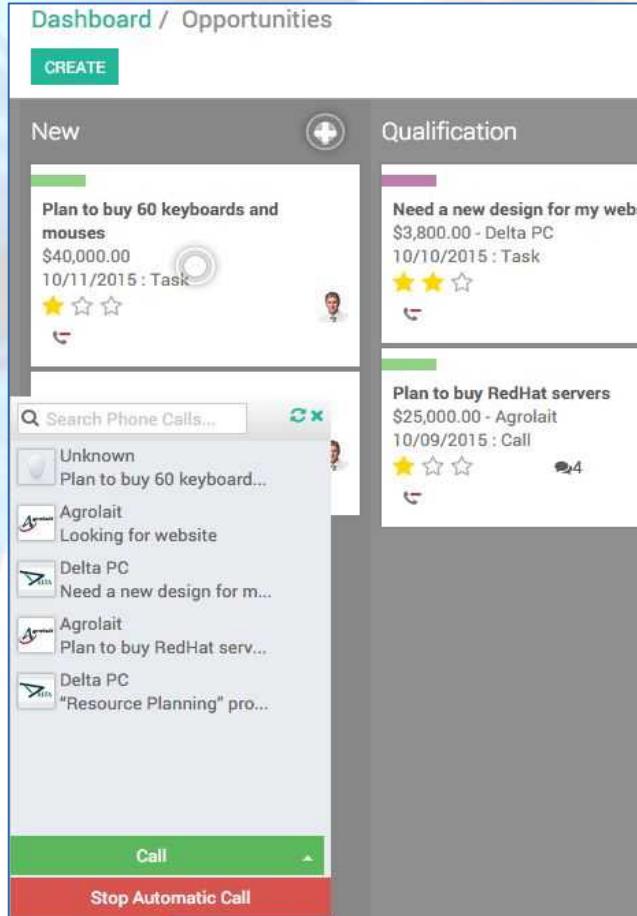
The screenshot shows the Odoo9-CRM dashboard. The top navigation bar includes Sales, Dashboard, Sales, Invoicing, After-Sale, Leads Management, Reports, Configuration, and a message center with 25 notifications. The main area is titled 'Dashboard' and shows a 'To do' section with counts for Today (Meetings: 0, Next Actions: 0) and Next 7 days (Meetings: 1, Next Actions: 0). It also features a 'Your Pipeline' summary and a 'Performance' section for This Month, Target, and Last Month. Below this are sections for 'Direct Sales' (Email: sales@106348-9-0-bcf423.runbot6.odoo.com, More), 'Indirect Sales' (Email: sales@106348-9-0-bcf423.runbot6.odoo.com, More), and 'Website Sales' (Email: website-sales@106348-9-0-bcf423.runbot6.odoo.com, More). Each section includes Pipeline Analysis and Activities Analysis buttons.

- 新的仪表盘
- 销售漏斗
- 销售和团队目标
- Kanban 视图
- 销售活动的安排
- BI 报表

A blurred background image of a group of people in a meeting room. One person in the foreground is using a tablet computer. The overall image has a light, airy feel.

VoIP 集成

Odoo9-VoIP 集成



- 提前安排你的电话
- 来电自动弹出客户
- 电话队列管理
- 重新安排电话
- 发送邮件
- 建立客户和商机

销售

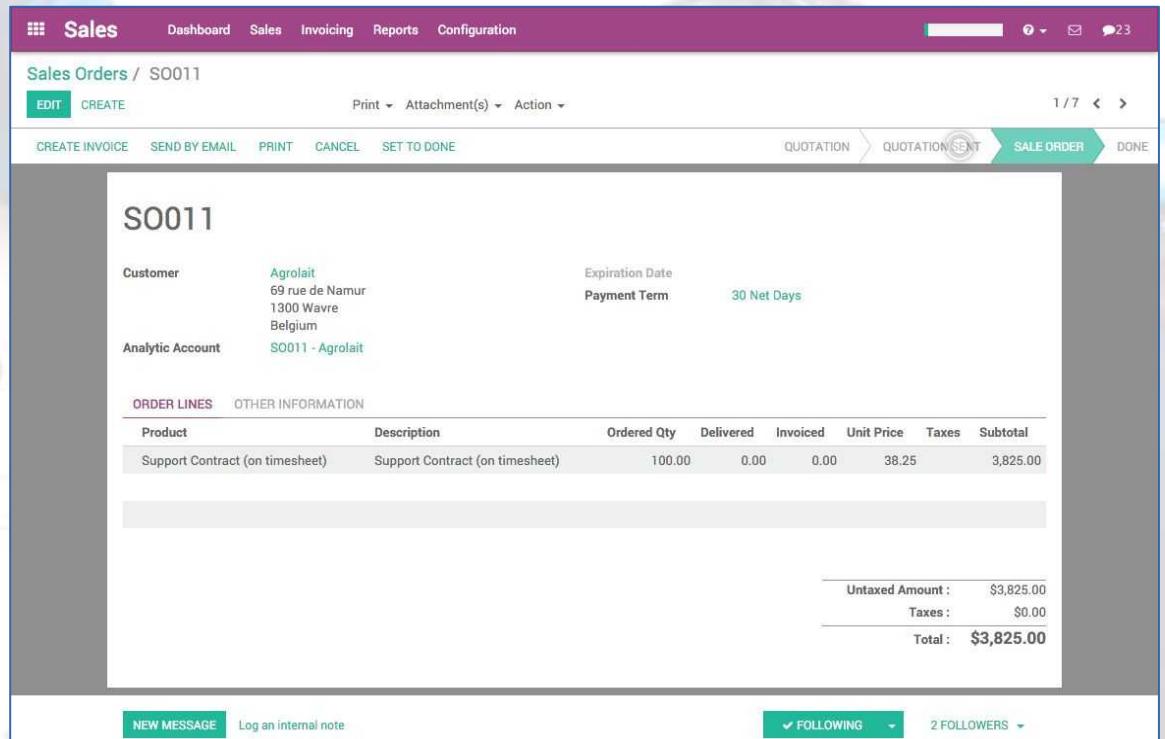
Odoo9- 销售优化

重构！

5000 行冗余代码移除！

● 简化的工作流

● 简化的发票方式



Sales Orders / SO011

SO011

Customer	Agrolait 69 rue de Namur 1300 Ware Belgium	Expiration Date	Payment Term	30 Net Days
Analytic Account	SO011 - Agrolait			

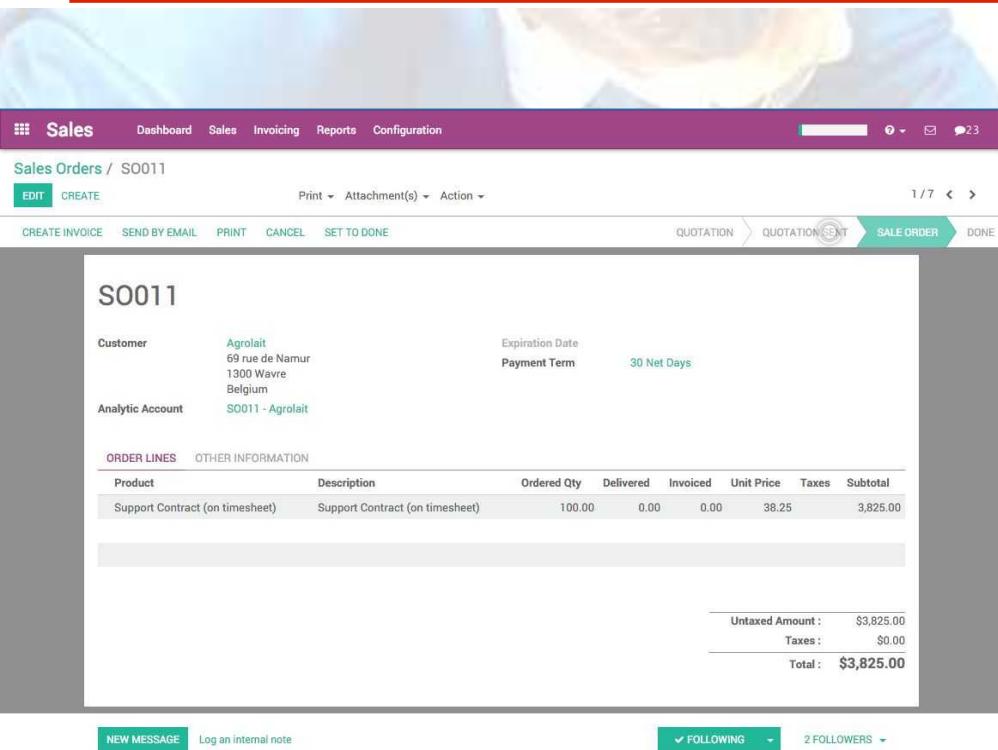
ORDER LINES		OTHER INFORMATION					
Product	Description	Ordered Qty	Delivered	Invoiced	Unit Price	Taxes	Subtotal
Support Contract (on timesheet)	Support Contract (on timesheet)	100.00	0.00	0.00	38.25		\$3,825.00

Untaxed Amount : \$3,825.00
Taxes : \$0.00
Total : \$3,825.00

NEW MESSAGE Log an internal note

✓ FOLLOWING 2 FOLLOWERS

Odoo9- 销售



The screenshot shows the Odoo 9 Sales module. The top navigation bar includes Sales, Dashboard, Sales, Invoicing, Reports, and Configuration. The main title is Sales Orders / SO011. The status bar shows 1/7, Print, Attachment(s), Action, and a message count of 23. Below the title, there are buttons for EDIT, CREATE, SEND BY EMAIL, PRINT, CANCEL, SET TO DONE, QUOTATION, QUOTATION SENT, SALE ORDER (highlighted in green), and DONE. The main content area displays a sales order for customer SO011. The customer details are: Agrolait, 69 rue de Namur, 1300 Wavre, Belgium. The analytic account is SO011 - Agrolait. The order lines table shows one item: Support Contract (on timesheet) with a quantity of 100.00, unit price of 38.25, and subtotal of \$3,825.00. The total breakdown is: Untaxed Amount: \$3,825.00, Taxes: \$0.00, and Total: \$3,825.00. At the bottom, there are buttons for NEW MESSAGE, Log an internal note, FOLLOWING (with 2 FOLLOWERS), and a search bar.

- Open Orders
- 允许修改销售订单
- 销售统计报表
- 集团子公司内部采购销售管理

Odoo9 - 销售 - 价格表

Product Name
Blank DVD-RW

Can be Sold
 Can be expensed

GENERAL INFORMATION INVENTORY **SALES**

NOTES

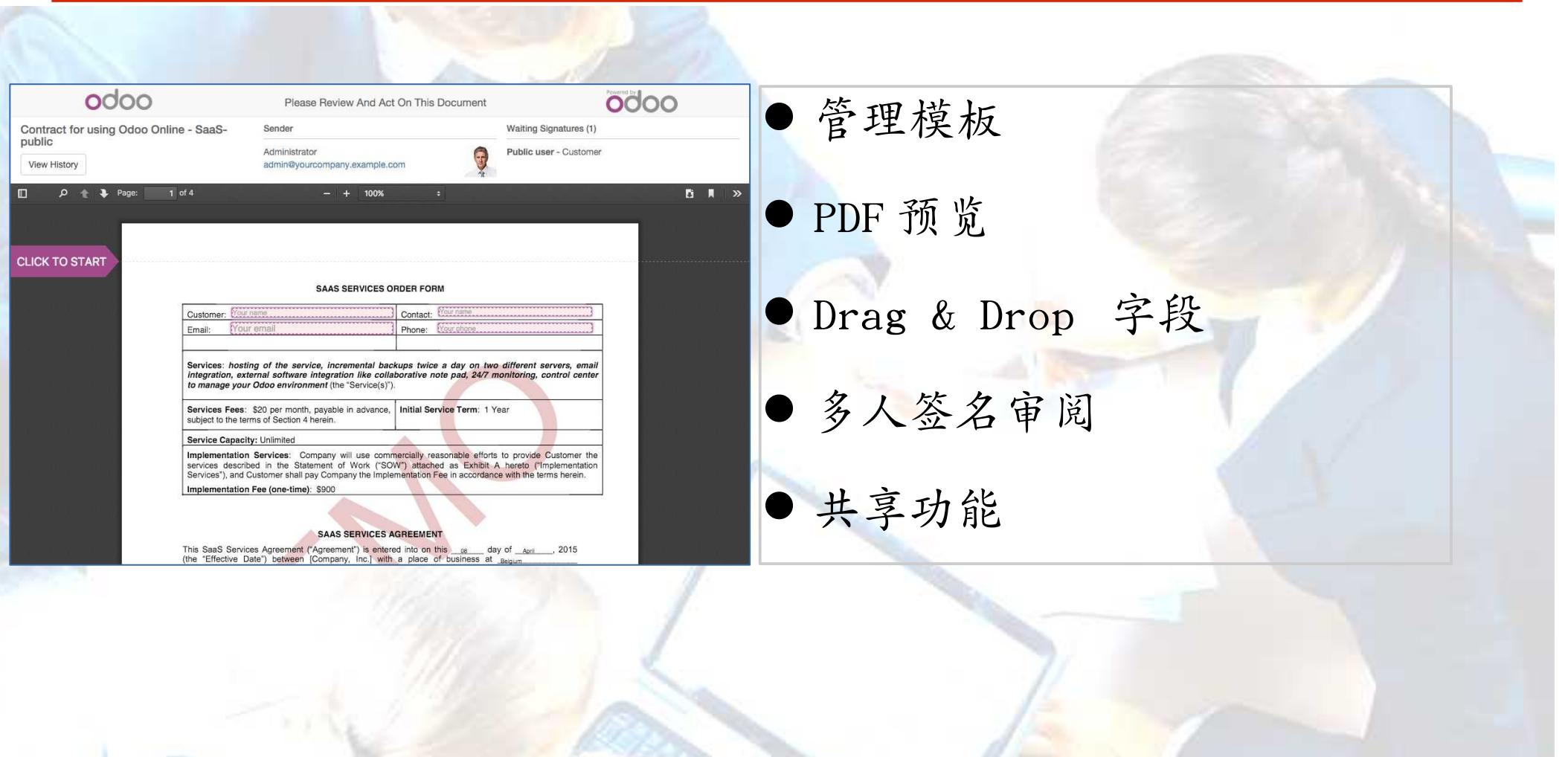
Pricing

Pricelist	Price	Min. Quantity	Start
Public Pricelist (INR) - <input checked="" type="checkbox"/>	20.00	1	

[Create "Public Pricelist \(INR\)"](#)
[Create and Edit...](#)

- 客户价格表
 - 产品价格
 - 阶梯价格管理
 - 高级价格表
- 采购价格表
 - 产品界面管理供应商价格

Odoo9- 销售 - 电子签名



odoo

Please Review And Act On This Document

Contract for using Odoo Online - SaaS-public

Sender: Administrator
admin@yourcompany.example.com

Waiting Signatures (1)

Powered by odoo

Public user - Customer

View History

Page: 1 of 4

CLICK TO START

SAAS SERVICES ORDER FORM

Customer: Contact:
Email: Phone:

Services: *hosting of the service, incremental backups twice a day on two different servers, email integration, external software integration like collaborative note pad, 24/7 monitoring, control center to manage your Odoo environment (the "Service(s)").*

Services Fees: \$20 per month, payable in advance, subject to the terms of Section 4 herein. | Initial Service Term: 1 Year

Service Capacity: Unlimited

Implementation Services: Company will use commercially reasonable efforts to provide Customer the services described in the Statement of Work ("SOW") attached as Exhibit A hereto ("Implementation Services"), and Customer shall pay Company the Implementation Fee in accordance with the terms herein.

Implementation Fee (one-time) \$900

SAAS SERVICES AGREEMENT

This SaaS Services Agreement ("Agreement") is entered into on this 08 day of April, 2015
(the "Effective Date") between [Company, Inc.] with a place of business at Belgium

- 管理模板
- PDF 预览
- Drag & Drop 字段
- 多人签名审阅
- 共享功能

Odoo9- 销售 - 开票

Product Name
Project

Can be Sold
 Can be expensed

GENERAL INFORMATION INVENTORY SALES ACCOUNTING NOTES

Product Type Service

Internal Reference

Barcode

Invoicing Policy Ordered quantities
 Delivered quantities
 Invoice based on time and material

Expense Invoice Policy At Cost
 At Sales Price

Track Service Manually set quantities on order
 Timesheets on contract
 Create a task and track hours

● 基于订单数量开票

● 基于送货数量开票

— 服务型产品

— 库存产品

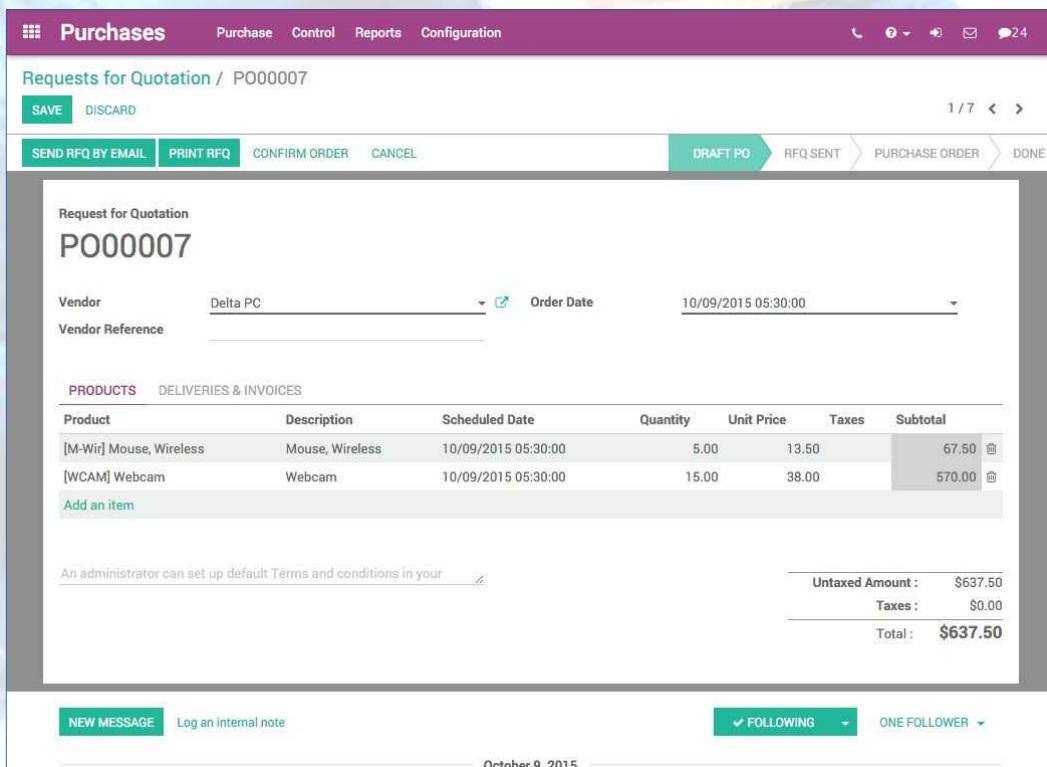
● 基于工时开票

— 费用

A group of business people are gathered in a meeting room. In the foreground, a person with long hair tied back is seen from the side, working on a laptop. Behind them, two men in suits are engaged in conversation. The background is slightly blurred, showing other people and office equipment.

采购管理

Odoo9- 采购



Purchases Purchase Control Reports Configuration

Requests for Quotation / PO00007

SAVE DISCARD

1 / 7 < >

SEND RFQ BY EMAIL PRINT RFQ CONFIRM ORDER CANCEL DRAFT PO RFQ SENT PURCHASE ORDER DONE

Request for Quotation
PO00007

Vendor Delta PC Order Date 10/09/2015 05:30:00

Vendor Reference

PRODUCTS DELIVERIES & INVOICES

Product	Description	Scheduled Date	Quantity	Unit Price	Taxes	Subtotal
[M-Wir] Mouse, Wireless	Mouse, Wireless	10/09/2015 05:30:00	5.00	13.50		67.50
[WCAM] Webcam	Webcam	10/09/2015 05:30:00	15.00	38.00		570.00

Add an item

An administrator can set up default Terms and conditions in your

Untaxed Amount :	\$637.50
Taxes :	\$0.00
Total :	\$637.50

NEW MESSAGE Log an internal note

▼ FOLLOWING ONE FOLLOWER

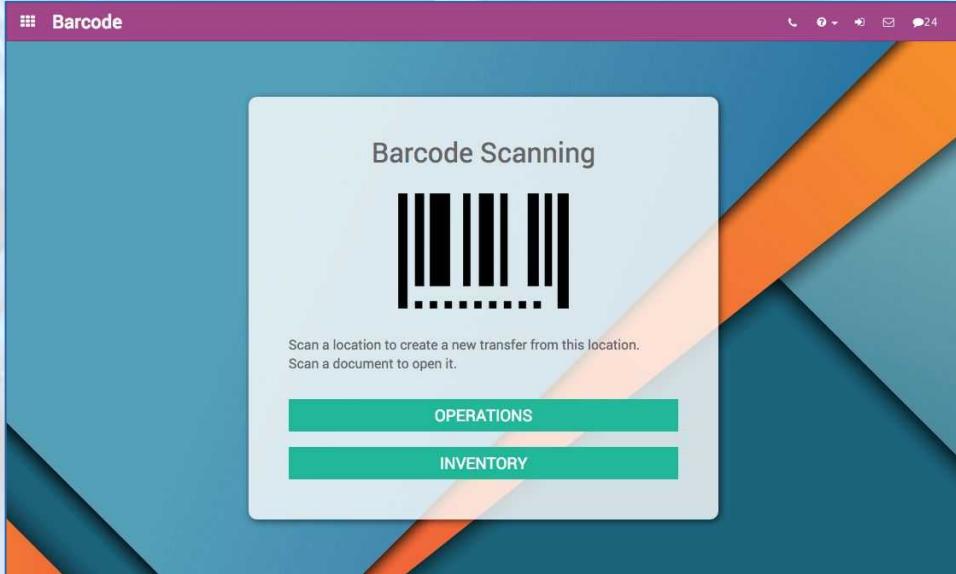
October 9, 2015

- 没有自动生成的发票（基于售后，订单或者订单行）
- 创建草稿发票后自动调价发票明细行
- 手动设置采购订单为完成



仓库管理

Odoo9- 仓库

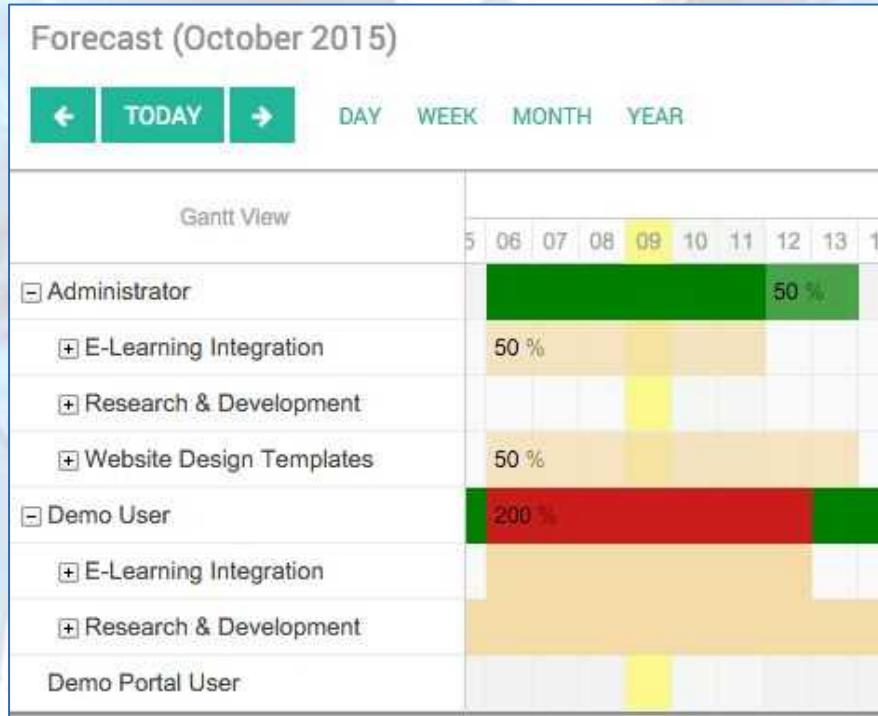


- 统一的界面
- 新的二维码扫描界面
- 物流集成

A group of people in a meeting room, one person pointing at a large screen displaying a chart.

项目管理

Odoo9- 项目管理



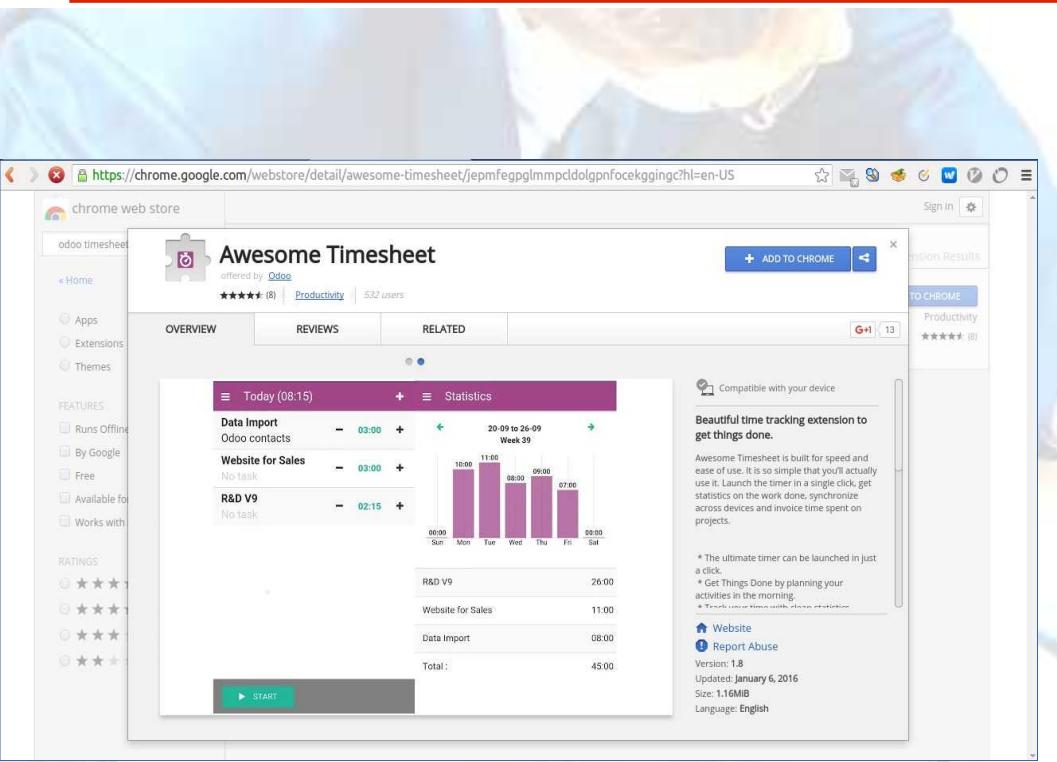
- 可定制化
- task 上记录工时
- 预测
- 从销售订单上创建 task

Odoo9- 项目管理 - 工时



- 手机 APP
- 谷歌浏览器插件
- 更快的记录工时
- BI 报表统计
- 多平台同步
- 离线记录工时

Odoo9- 项目管理 - 工时



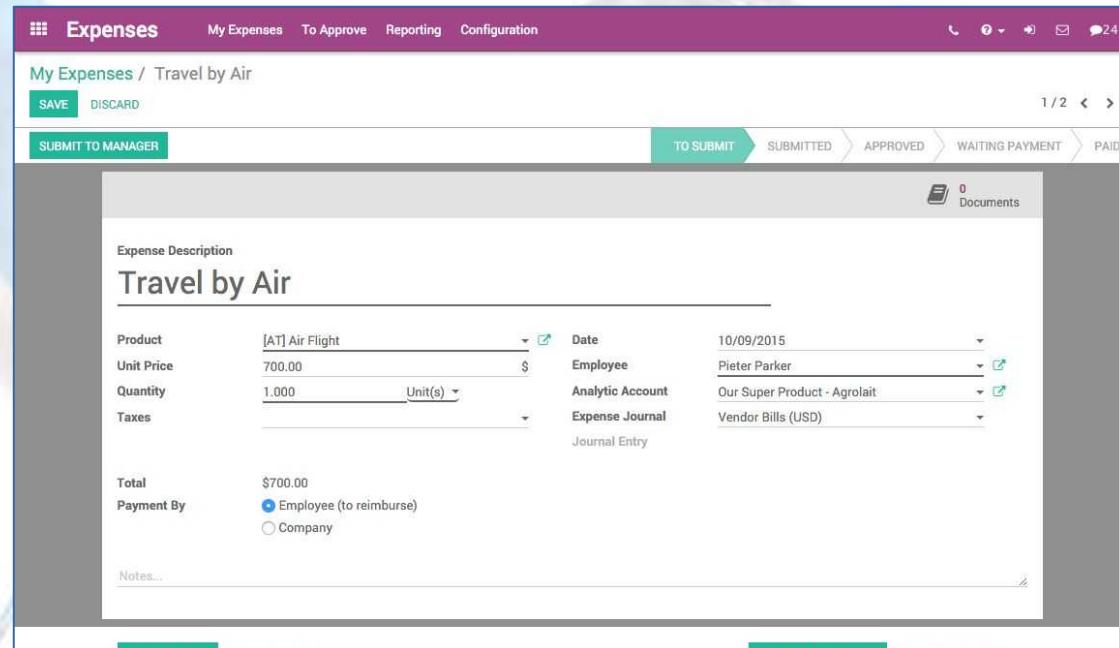
- 手机 app
 - 谷歌浏览器插件
 - 更快的记录工时
- <https://chrome.google.com/webstore/search/odoo%20timesheet?hl=en-US>

A group of business people are gathered around a large screen, possibly a projector or a large tablet, in what appears to be a conference room or office setting. One person in the foreground is pointing at the screen, while others look on. The scene is slightly blurred, suggesting a dynamic environment. The text "人事管理" is overlaid in the center.

人事管理

Odoo9- 人事管理 - 费用

- Reimbursement
- Company Card
- 管理审批流程
- BI 报表
- 垫付管理



The screenshot shows the Odoo9 Expenses module interface. The top navigation bar includes 'Expenses', 'My Expenses', 'To Approve', 'Reporting', and 'Configuration'. Below the navigation is a breadcrumb trail 'My Expenses / Travel by Air'. A toolbar with 'SAVE' and 'DISCARD' buttons is visible. A progress bar at the top right shows '1 / 2' with arrows. The main form is titled 'Travel by Air' and contains the following data:

Product	[AT] Air Flight	Date	10/09/2015
Unit Price	700.00	Employee	Pieter Parker
Quantity	1.000	Analytic Account	Our Super Product - Agrolait
Taxes		Expense Journal	Vendor Bills (USD)
Total	\$700.00	Journal Entry	
Payment By	<input checked="" type="radio"/> Employee (to reimburse) <input type="radio"/> Company		

A notes field is present at the bottom of the form.

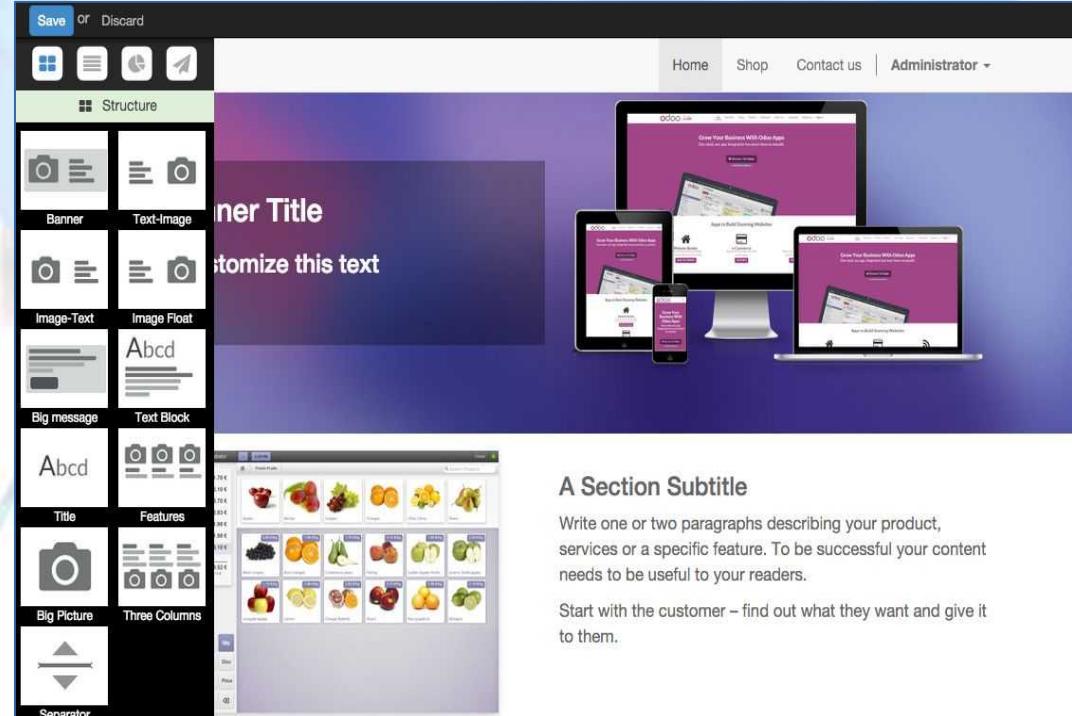
A group of people, including children and adults, are gathered in a classroom or office setting. They are looking at a large screen that displays the text "网站模块" in large, bold, black Chinese characters. The people are dressed in various attire, including a blue dress, a white shirt, and a dark jacket. The overall atmosphere is one of a professional or educational environment.

网站模块

Odoo9- Website builder

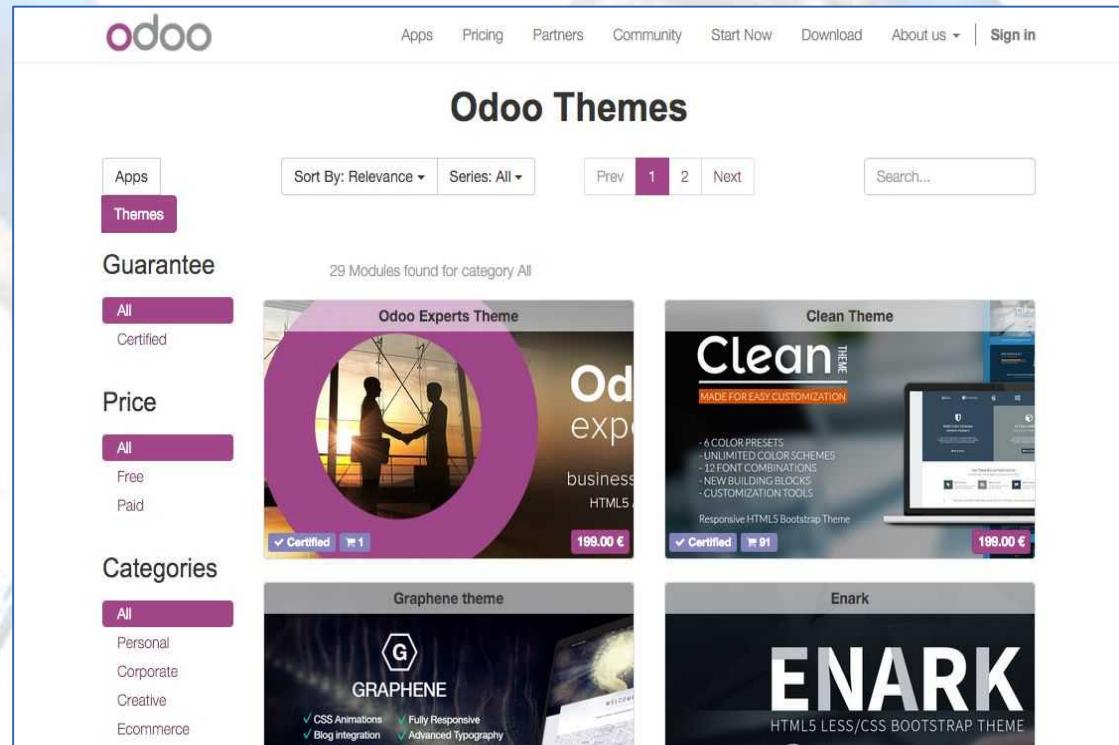
全新的所见即所得的编辑器

- 网站版本维护
- 更多的 block
- 表单 builder
- 定制化工具
- Link tracker



Odoo9- Website 主题

- 安装即能使用
- 定制化方便
- 更多的 building block
- 博客 & 论坛
- 主题商店
- 发布你的主题



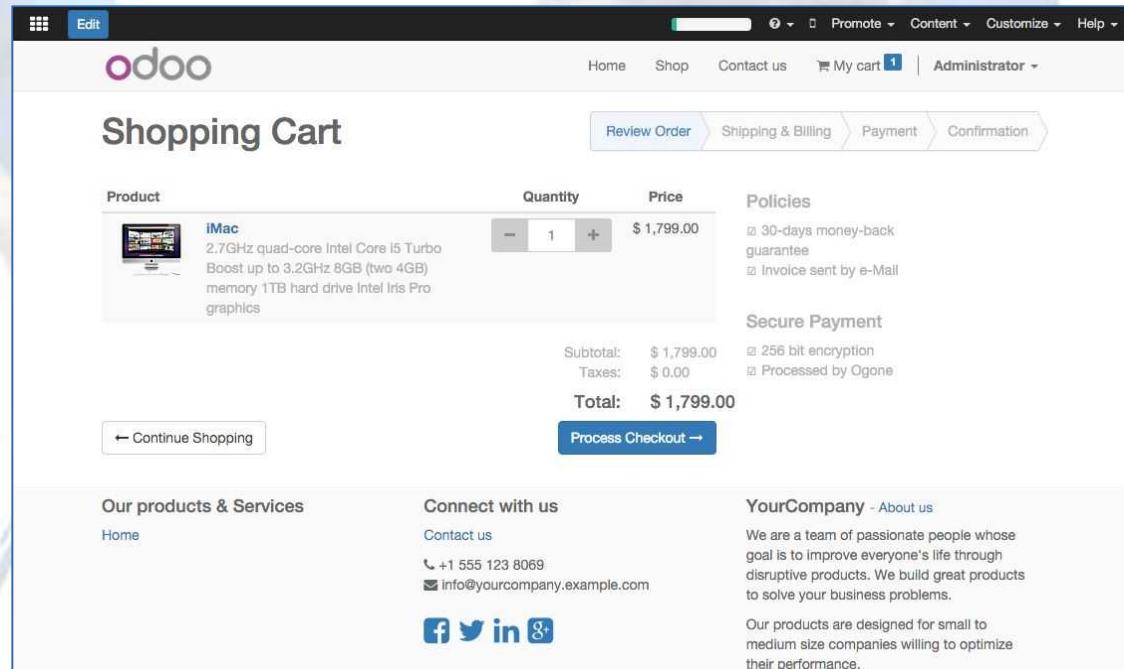
The screenshot shows the Odoo Themes store interface. At the top, there are navigation links: Apps, Pricing, Partners, Community, Start Now, Download, About us, and Sign in. Below the navigation, the title "Odoo Themes" is displayed. There are three tabs: Apps (selected), Themes, and Guarantee. The Guarantee tab is currently active, showing a "Certified" badge. The Themes tab is also active. Below the tabs, there are filters for Sort By: Relevance, Series: All, and a page navigation with Prev, 1, 2, Next, and a search bar. The main content area shows a grid of theme cards. Each card includes a thumbnail image, the theme name, a brief description, and a price. The themes shown are: Odoo Experts Theme (199.00 €), Clean Theme (199.00 €), Graphene theme (HTML5 LESS/CSS BOOTSTRAP THEME), and ENARK (HTML5 LESS/CSS BOOTSTRAP THEME). Each theme card also includes a "Certified" badge and a "1" rating indicator.



电子商务

Odoo9- 电子商务

- 客户门户帐号
- 更多的在线支付方式
- 物流集成
- eBay 集成
- Amazon 集成



The screenshot shows the Odoo 9 e-commerce interface. At the top, there is a navigation bar with links for Home, Shop, Contact us, My cart (1), and Administrator. Below the navigation, the page title is "Shopping Cart". The main content area displays a single item in the cart: an iMac. The product details are: 2.7GHz quad-core Intel Core i5 Turbo Boost up to 3.2GHz 8GB (two 4GB) memory 1TB hard drive Intel Iris Pro graphics. The quantity is set to 1, and the price is \$1,799.00. To the right of the product, there are "Policies" and "Secure Payment" sections. The policies section includes checkboxes for "30-days money-back guarantee" and "Invoice sent by e-Mail". The secure payment section includes checkboxes for "256 bit encryption" and "Processed by Ogone". At the bottom of the cart area, there are "Continue Shopping" and "Process Checkout" buttons. The footer of the page contains links for "Our products & Services" (Home), "Connect with us" (Contact us, phone number +1 555 123 8069, email info@yourcompany.example.com), and "YourCompany - About us". The "YourCompany - About us" section includes a brief description: "We are a team of passionate people whose goal is to improve everyone's life through disruptive products. We build great products to solve your business problems." It also states: "Our products are designed for small to medium size companies willing to optimize their performance." Social media icons for Facebook, Twitter, LinkedIn, and Google+ are also present in the footer.

联系我们



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