



Odoo9 企业版推介

2016 年 1 月 15 日

Odoo 9 功能演示

上海寰享网络科技有限公司

Elico Corporation

Odoo 中国官方金牌合作伙伴



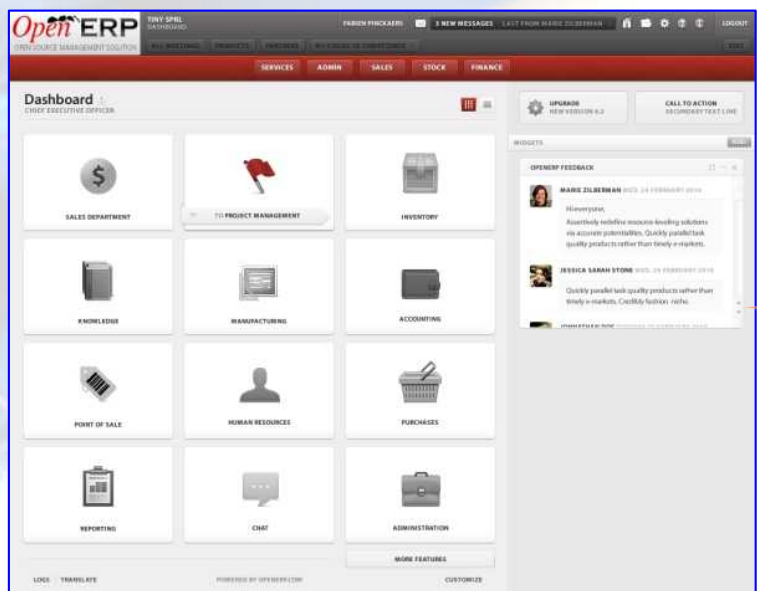
目录

- 全新的设计
- 市场营销
- 客户关系管理
- VoIP 集成
- 销售管理
- 采购管理

- 仓库管理
- 项目管理
- 人事管理
- 网站模块
- 电子商务
- 会计？

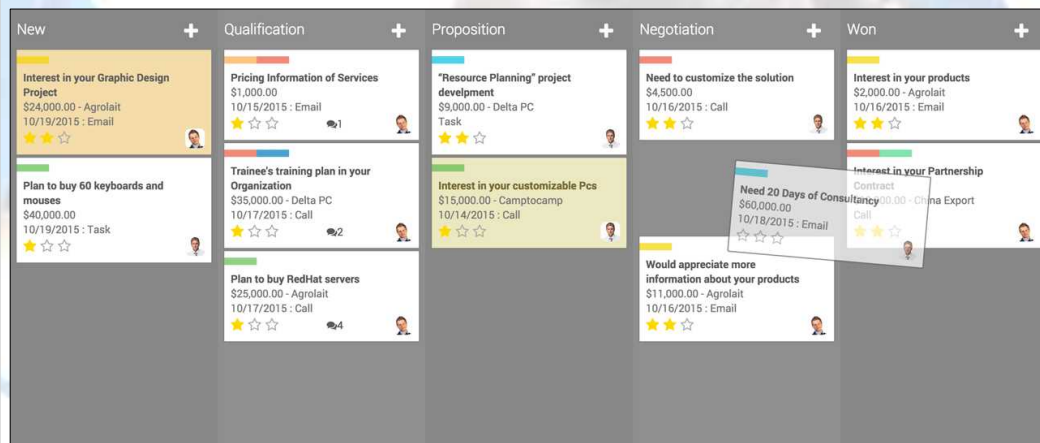
Odoo9- 全新的设计和体验

老版本 VS 新版本



Odoo9- 全新的设计和体验

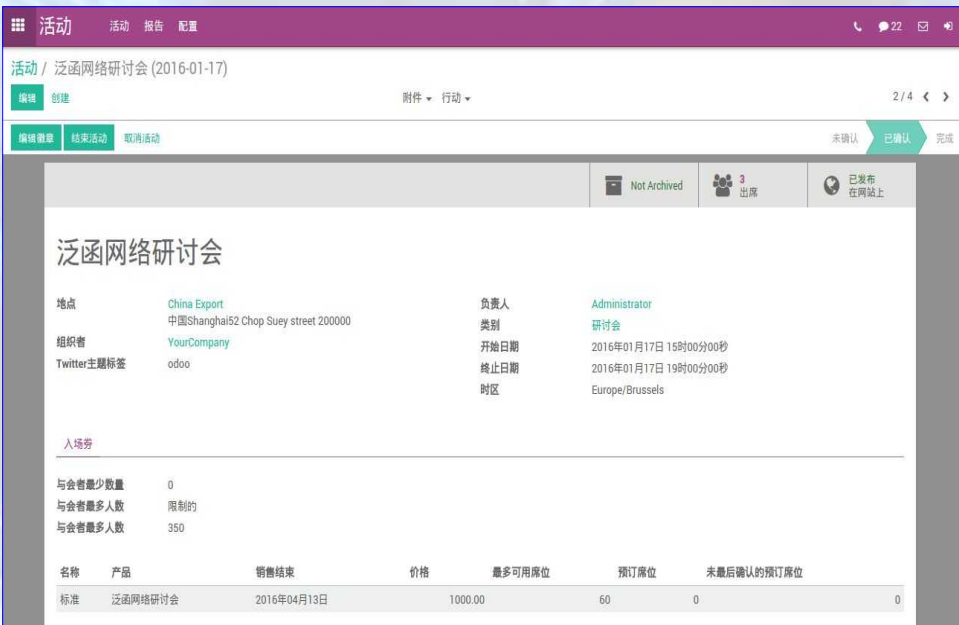
- 应用列表
- 手机屏幕自适应
- 更加方便的过滤和分组
- 生动的看板视图 (CRM Stages / Products / Customers)



A high-angle, slightly blurred photograph of three business professionals in a meeting. Two women and one man are gathered around a table. One woman is using a laptop, while the others look on. The image has a soft, ethereal quality with a light blue and white color palette.

市场营销

Odoo9- 市场活动



The screenshot displays the Odoo 9.0 Market Activity interface for a seminar titled '泛函网络研讨会' (General Network Seminar). The interface includes a top navigation bar with '活动' (Activities), '报告' (Reports), and '配置' (Configuration). Below the navigation bar, there are tabs for '编辑' (Edit), '创建' (Create), and '附件' (Attachments). The main content area shows the seminar details, including the location 'China Export' (中国Shanghai52 Chop Suey street 200000), the organizer 'YourCompany', and the administrator 'Administrator'. The seminar is scheduled for 2016年01月17日 (January 17, 2016) from 15:00 to 19:00. The interface also shows the number of attendees (3) and the status 'Not Archived'.

活动 / 泛函网络研讨会 (2016-01-17)

编辑 创建 附件 行动

编辑 结束活动 取消活动

未确认 已确认 完成

泛函网络研讨会

地点: China Export
中国Shanghai52 Chop Suey street 200000

组织者: YourCompany

Twitter主题标签: odoo

负责人: Administrator

类别: 研讨会

开始日期: 2016年01月17日 15时00分00秒

终止日期: 2016年01月17日 19时00分00秒

时区: Europe/Brussels

入场券

与会者最少数量: 0

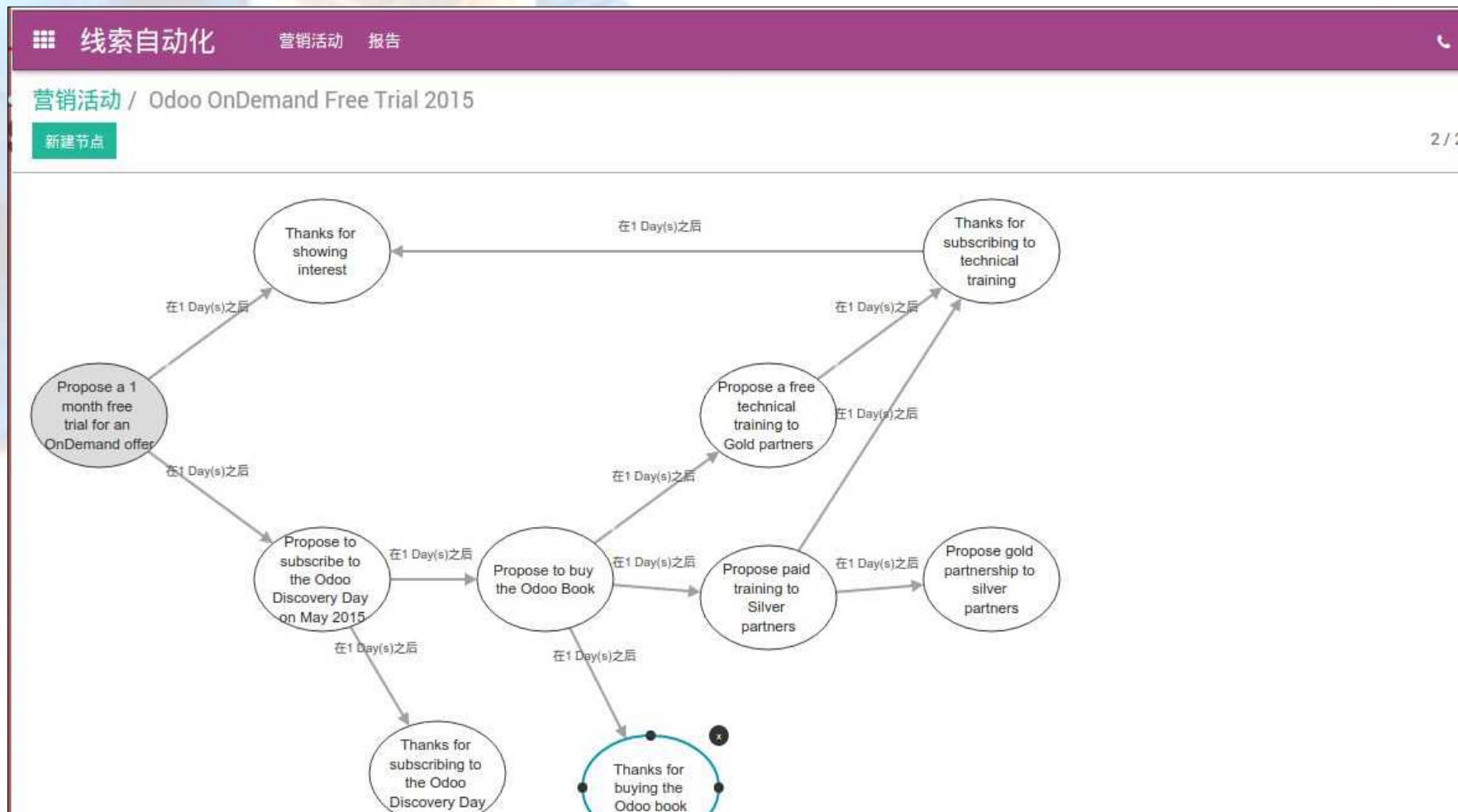
与会者最多人数: 限制的

与会者最多人数: 350

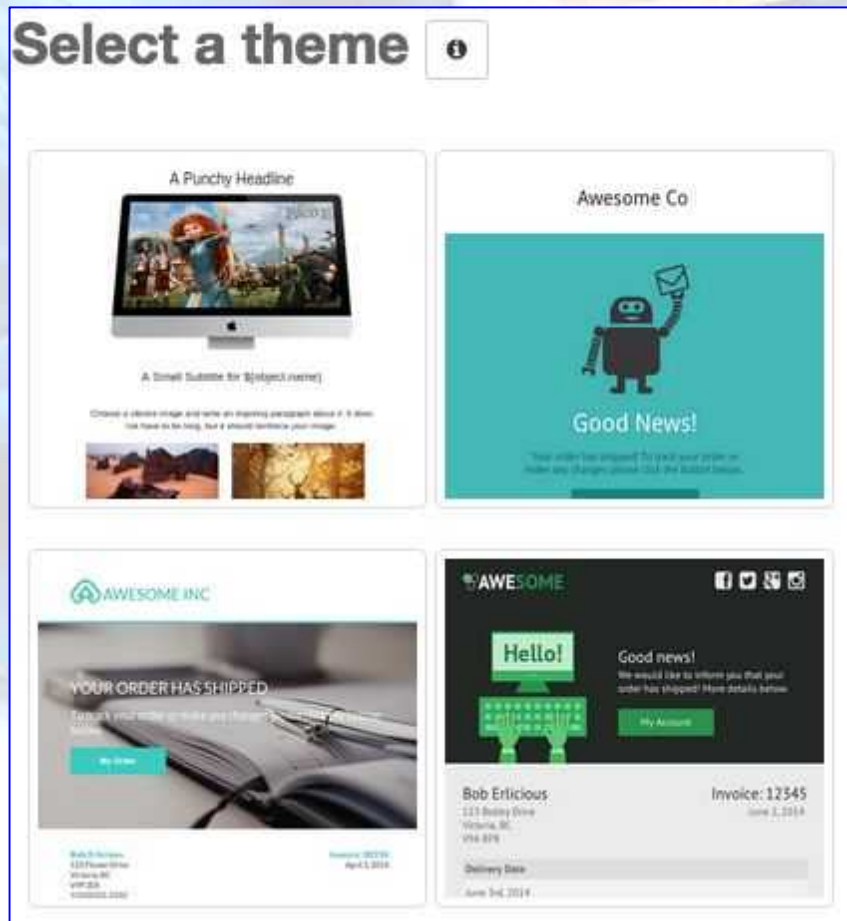
名称	产品	销售结束	价格	最多可用座位	预订座位	未最后确认的预订座位
标准	泛函网络研讨会	2016年04月13日	1000.00	60	0	0

- 活动定义和统一管理
- 管理出席者
- 和网站集成发布

Odoo9- 营销活动



Odoo9- 邮件营销



- 所见即所得的编辑器
- 不用前后端的切换
- 打开 / 发送状态
- 邮件多语言
- Link tracker 统计

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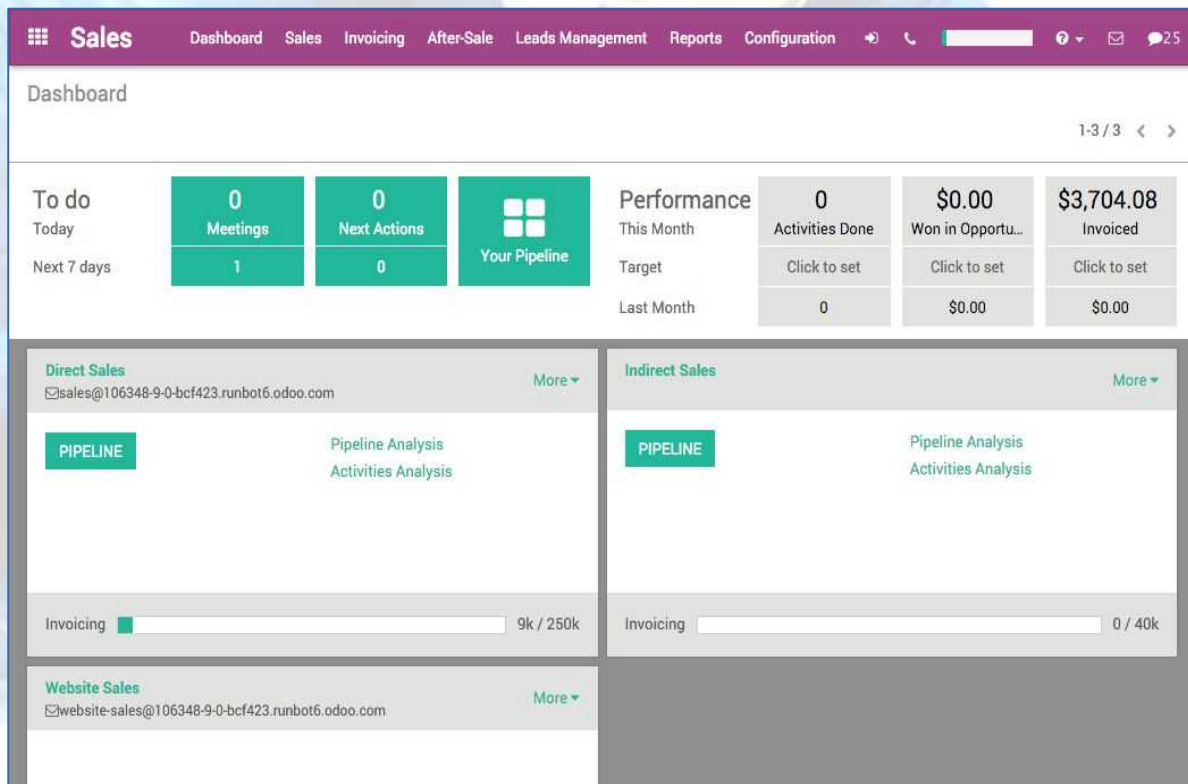
客户关系管理

CRM

Odoo9-CRM



Odoo9-CRM

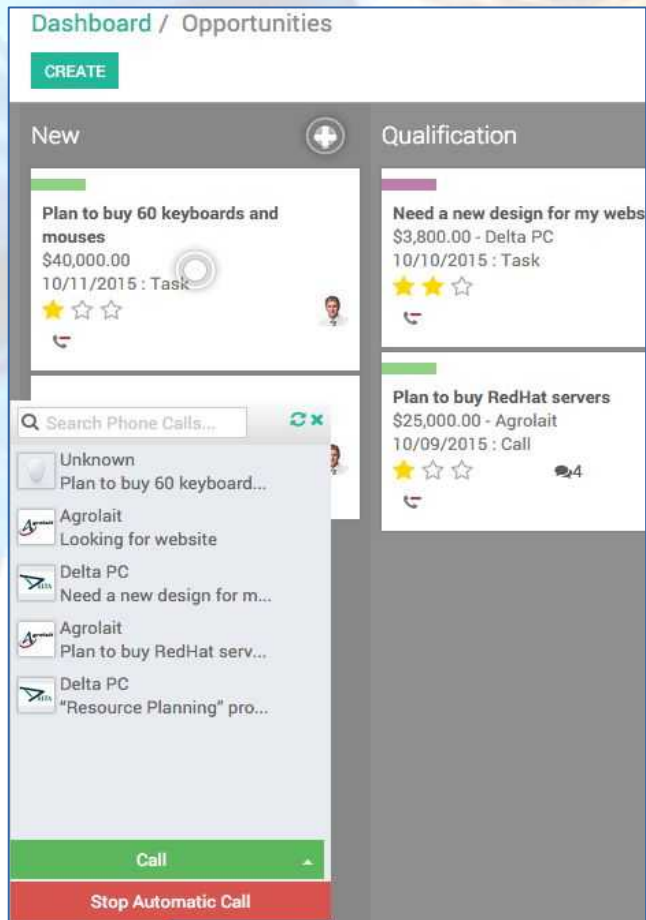


- 新的仪表盘
- 销售漏斗
- 销售和团队目标
- Kanban 视图
- 销售活动的安排
- BI 报表

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VoIP 集成

Odoo9-VoIP 集成



- 提前安排你的电话
- 来电自动弹出客户
- 电话队列管理
- 重新安排电话
- 发送邮件
- 建立客户和商机

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销售

Odoo9- 销售优化

重构！

5000 行冗余代码移除！

- 简化的工作流
- 简化的发票方式

The screenshot displays the Odoo9 Sales Order form for S0011. The interface includes a top navigation bar with 'Sales' and various menu items. The form is divided into sections for customer information, order lines, and a summary table.

Sales Orders / S0011

Buttons: EDIT, CREATE, Print, Attachment(s), Action

Workflow: CREATE INVOICE, SEND BY EMAIL, PRINT, CANCEL, SET TO DONE, QUOTATION, QUOTATION SENT, SALE ORDER, DONE

S0011

Customer: Agrolait, 69 rue de Namur, 1300 Wavre, Belgium
Expiration Date: 30 Net Days
Payment Term: 30 Net Days
Analytic Account: S0011 - Agrolait

ORDER LINES OTHER INFORMATION

Product	Description	Ordered Qty	Delivered	Invoiced	Unit Price	Taxes	Subtotal
Support Contract (on timesheet)	Support Contract (on timesheet)	100.00	0.00	0.00	38.25		3,825.00

Summary:

Untaxed Amount :	\$3,825.00
Taxes :	\$0.00
Total :	\$3,825.00

Buttons: NEW MESSAGE, Log an internal note, FOLLOWING, 2 FOLLOWERS

Odoo9- 销售

Sales Dashboard Sales Invoicing Reports Configuration

Sales Orders / SO011

EDIT CREATE Print Attachment(s) Action 1/7 < >

CREATE INVOICE SEND BY EMAIL PRINT CANCEL SET TO DONE QUOTATION QUOTATION SENT SALE ORDER DONE

SO011

Customer: Agrolait
69 rue de Namur
1300 Wavre
Belgium

Expiration Date:
Payment Term: 30 Net Days

Analytic Account: SO011 - Agrolait

ORDER LINES		OTHER INFORMATION					
Product	Description	Ordered Qty	Delivered	Invoiced	Unit Price	Taxes	Subtotal
Support Contract (on timesheet)	Support Contract (on timesheet)	100.00	0.00	0.00	38.25		3,825.00

Untaxed Amount :	\$3,825.00
Taxes :	\$0.00
Total :	\$3,825.00

NEW MESSAGE Log an internal note

✓ FOLLOWING 2 FOLLOWERS

- Open Orders
- 允许修改销售订单
- 销售统计报表
- 集团子公司内部采购销售管理

Odoo9- 销售 - 价格表

Product Name

Blank DVD-RW

☒ Can be Sold

☐ Can be expensed

GENERAL INFORMATION

INVENTORY

SALES

NOTES

Pricing

Pricelist	Price	Min. Quantity	Start
-----------	-------	---------------	-------

Public Pricelist (INR)	20.00	1	
------------------------	-------	---	--



20.00

1

Create "Public Pricelist (INR)"

Create and Edit...

● 客户价格表

— 产品价格

— 阶梯价格管理

— 高级价格表

● 采购价格表

— 产品界面管理供应商价格

Odoo9- 销售 - 电子签名

odoo Please Review And Act On This Document odoo

Contract for using Odoo Online - SaaS-public

View History

Sender: Administrator
admin@yourcompany.example.com

Waiting Signatures (1)
Public user - Customer

Page: 1 of 4 100%

CLICK TO START

SAAS SERVICES ORDER FORM

Customer: <input type="text" value="Your name"/>	Contact: <input type="text" value="Your name"/>
Email: <input type="text" value="Your email"/>	Phone: <input type="text" value="Your phone"/>

Services: hosting of the service, incremental backups twice a day on two different servers, email integration, external software integration like collaborative note pad, 24/7 monitoring, control center to manage your Odoo environment (the "Service(s)").

Services Fees: \$20 per month, payable in advance, subject to the terms of Section 4 herein. Initial Service Term: 1 Year

Service Capacity: Unlimited

Implementation Services: Company will use commercially reasonable efforts to provide Customer the services described in the Statement of Work ("SOW") attached as Exhibit A hereto ("Implementation Services"), and Customer shall pay Company the Implementation Fee in accordance with the terms herein.

Implementation Fee (one-time): \$900

SAAS SERVICES AGREEMENT

This SaaS Services Agreement ("Agreement") is entered into on this day of , 2015 (the "Effective Date") between [Company, Inc.] with a place of business at .

- 管理模板
- PDF 预览
- Drag & Drop 字段
- 多人签名审阅
- 共享功能

Odoo9- 销售 - 开票

Product Name
Project

☒ Can be Sold
☐ Can be expensed

GENERAL INFORMATION INVENTORY SALES ACCOUNTING NOTES

Product Type Service ▼

Internal Reference

Barcode

Invoicing Policy
☐ Ordered quantities
☐ Delivered quantities
☒ Invoice based on time and material

Expense Invoice Policy
☒ At Cost
☐ At Sales Price

Track Service
☐ Manually set quantities on order
☒ Timesheets on contract
☐ Create a task and track hours

- 基于订单数量开票
- 基于送货数量开票
 - 服务型产品
 - 库存产品
- 基于工时开票
 - 费用

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采购管理

Odoo9- 采购

Purchases Purchase Control Reports Configuration

Requests for Quotation / PO00007

SAVE DISCARD 1 / 7 < >

SEND RFQ BY EMAIL PRINT RFQ CONFIRM ORDER CANCEL **DRAFT PO** RFQ SENT PURCHASE ORDER DONE

Request for Quotation
PO00007

Vendor Delta PC Order Date 10/09/2015 05:30:00

Vendor Reference

PRODUCTS DELIVERIES & INVOICES

Product	Description	Scheduled Date	Quantity	Unit Price	Taxes	Subtotal
[M-Wir] Mouse, Wireless	Mouse, Wireless	10/09/2015 05:30:00	5.00	13.50		67.50
[WCAM] Webcam	Webcam	10/09/2015 05:30:00	15.00	38.00		570.00

[Add an item](#)

An administrator can set up default Terms and conditions in your

Untaxed Amount : \$637.50
Taxes : \$0.00
Total : **\$637.50**

NEW MESSAGE Log an internal note

FOLLOWING ONE FOLLOWER

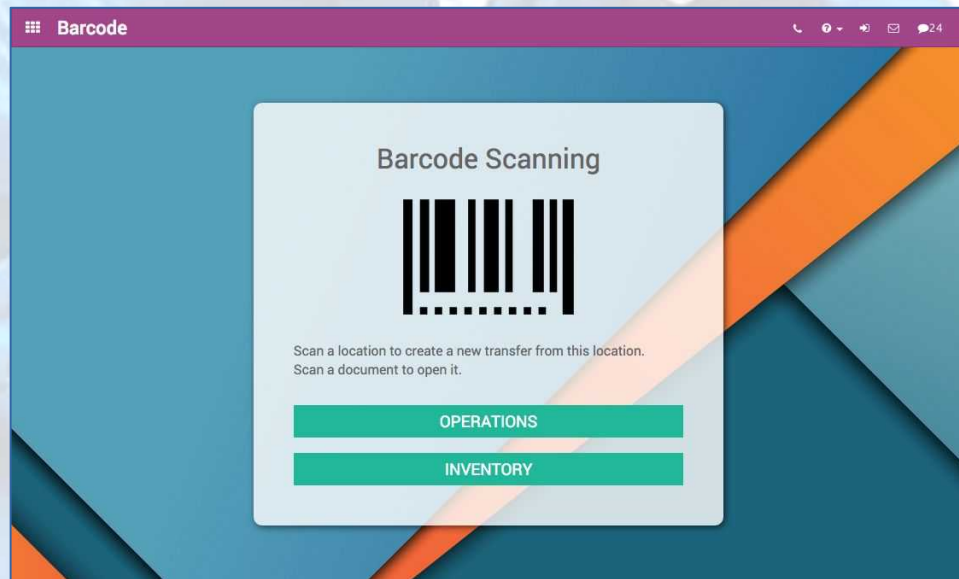
October 9, 2015

- 没有自动生成的发票（基于售后，订单或者订单行）
- 创建草稿发票后自动调价发票明细行
- 手动设置采购订单为完成

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仓库管理

Odoo9- 仓库

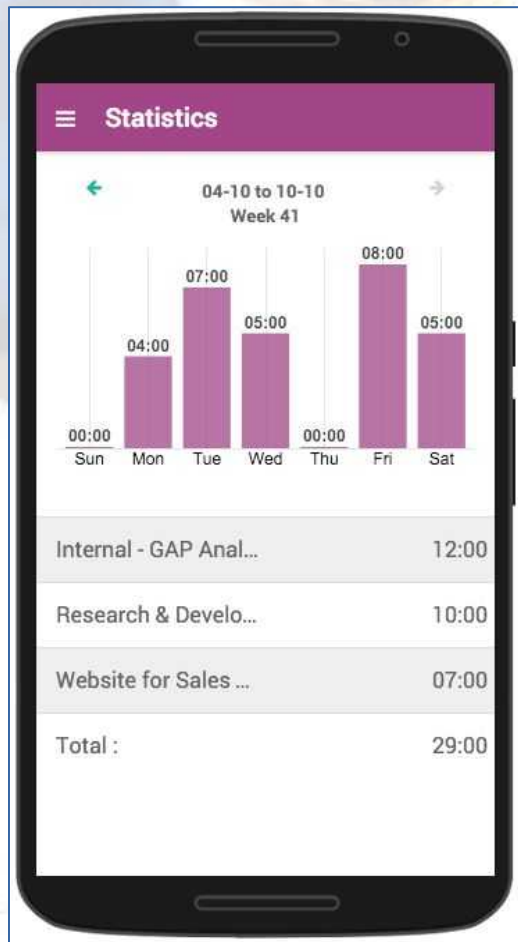


- 统一的界面
- 新的二维码扫描界面
- 物流集成

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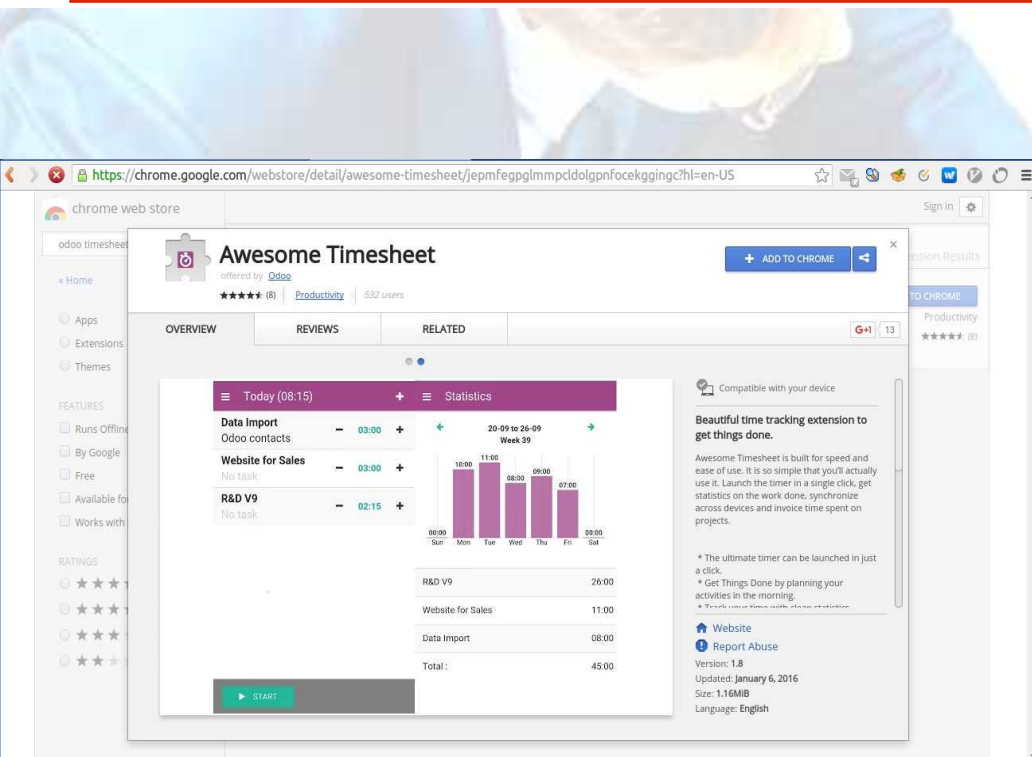
项目管理

Odoo9- 项目管理 - 工时



- 手机 APP
- 谷歌浏览器插件
- 更快的记录工时
- BI 报表统计
- 多平台同步
- 离线记录工时

Odoo9- 项目管理 - 工时



- 手机 app

- 谷歌浏览器插件

– 更快的记录工时

<https://chrome.google.com/webstore/search/odoo%20timesheet?hl=en-US>

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人事管理

Odoo9- 人事管理 - 费用

- Reimbursement
- Company Card
- 管理审批流程
- BI 报表
- 垫付管理

The screenshot displays the Odoo9 Expenses module interface. The top navigation bar includes 'Expenses', 'My Expenses', 'To Approve', 'Reporting', and 'Configuration'. The main header shows 'My Expenses / Travel by Air' with 'SAVE' and 'DISCARD' buttons. A progress bar at the top right indicates the workflow: 'SUBMIT TO MANAGER' (active), 'TO SUBMIT', 'SUBMITTED', 'APPROVED', 'WAITING PAYMENT', and 'PAID'. The expense entry form is titled 'Expense Description' and 'Travel by Air'. It contains the following fields:

Expense Description	
Product	[AT] Air Flight
Unit Price	700.00 \$
Quantity	1.000 Unit(s)
Taxes	
Date	10/09/2015
Employee	Pieter Parker
Analytic Account	Our Super Product - Agrolait
Expense Journal	Vendor Bills (USD)
Total	\$700.00
Payment By	<input checked="" type="radio"/> Employee (to reimburse) <input type="radio"/> Company
Notes...	

At the bottom right, there is a 'Journal Entry' button. The interface also shows a '0 Documents' indicator in the top right corner of the form area.

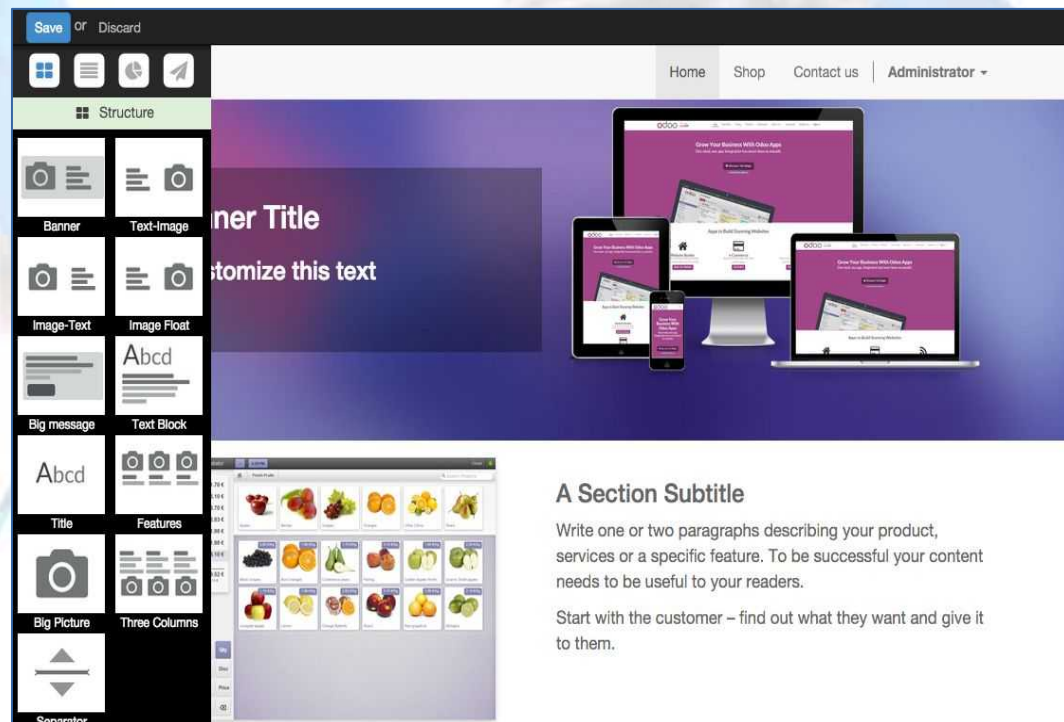
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网站模块

Odoo9- Website builder

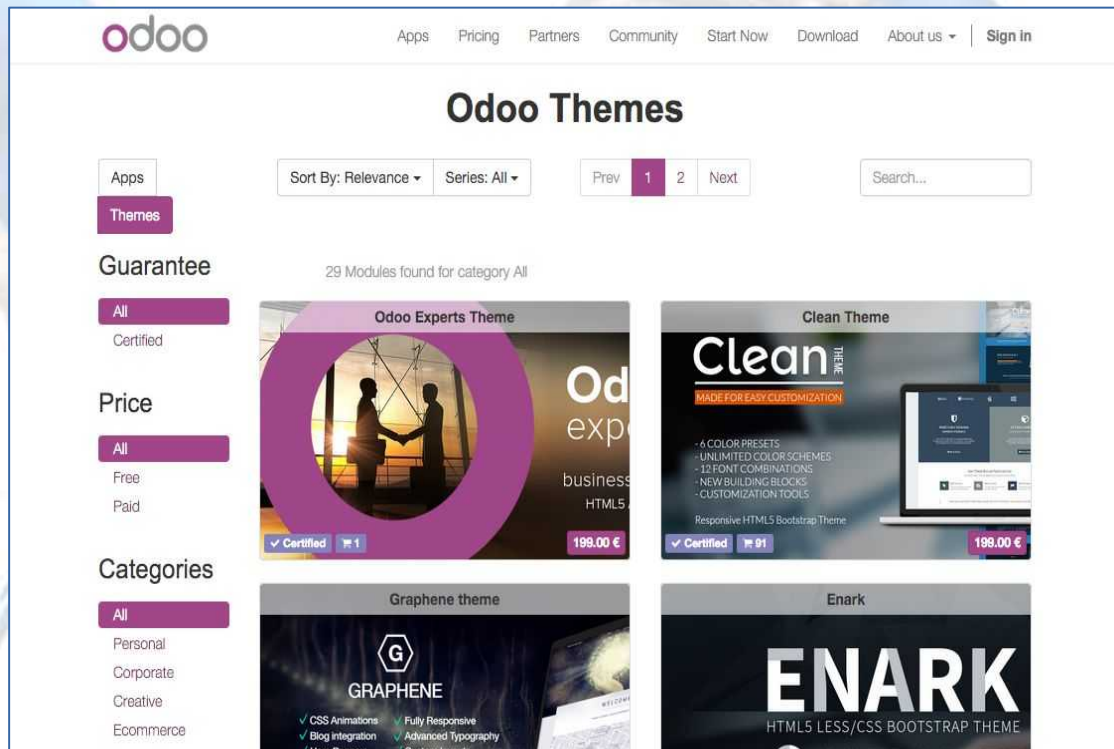
全新的所见即所得的编辑器

- 网站版本维护
- 更多的 block
- 表单 builder
- 定制化工具
- Link tracker



Odoo9- Website 主题

- 安装即能使用
- 定制化方便
- 更多的 building block
- 博客 & 论坛
- 主题商店
- 发布你的主题

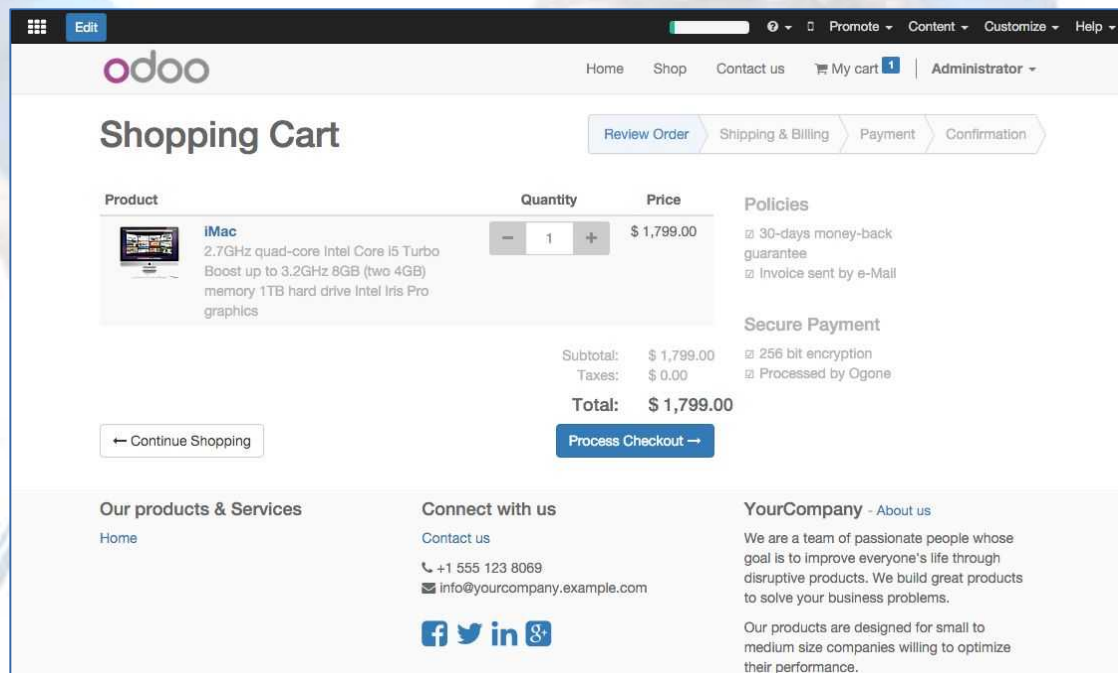


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电子商务

Odoo9- 电子商务

- 客户门户帐号
- 更多的在线支付方式
- 物流集成
- eBay 集成
- Amazon 集成





联系我们



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